



The business development team is laser-focused on creating jobs for Floridians. The team targets businesses in high-wage, high skill sectors in an effort to expand and diversify Florida's economy.

● NAVY FEDERAL Credit Union – Pensacola

Industry: Financial & Professional Services

Cutler Dawson, President & CEO, NAVY FEDERAL

Credit Union: "Providing the best possible service to our members is our first priority. Our Pensacola expansion is key to supporting the credit union's strong growth and an important way for us to continue delivering outstanding service. We're proud to be a part of the economic growth for the area."

● Klausner Lumber One Sawmill – Live Oak

Industry: Manufacturing

Friedrich Klausner, CEO, Klausner Lumber One:

"This project has been a huge undertaking with many challenges that we have been able to work through with Suwannee County. But this is inevitable with a project of this size. The significant impact on this region has made it all worthwhile! We are pleased to be here and will be good corporate citizens in this community."

● Northrop Grumman – St. Augustine and Melbourne

Industry: Aviation & Aerospace

Tim Vice, Corporate VP & Sector President, Aerospace Systems

Northrop Grumman: "We are building a part of a legacy of success in Melbourne. It's our job to give the resources to the men and women protecting our country and the Florida business climate was a key part in our decision to move here and to St. Augustine - with the great schools and universities, workforce and political decisions, it's a premier place for our employees and families. I am thrilled knowing our partnership will grow for decades to come."

● The Hertz Corporation – Estero

Industry: Headquarters

Mark P. Frissora, Chairman and CEO, The Hertz Corporation: "We did not make the decision to relocate lightly. We wanted to know that Florida was not only attractive to us as a company but also for our employees. Florida is a great place to run a business and raise a family and we are proud to be able to call this our new home."

● Verizon Communications – Lake Mary

Industry: Financial & Professional Services

Michelle Robinson, Vice President, Verizon South Area: "We have received a warm welcome from the state and local economic development partners, who aided in our decision process to locate in Metro Orlando. The region's talent pipeline, which is full of finance and accounting graduates, was an integral factor in Verizon choosing to invest in Central Florida."